CASE STUDY B (1/2)

ADEK Charter Schools PPP Program

Zayed City Schools PPP



CASE STUDY B (2/2)

ADEK Charter Schools PPP Program

Zayed City Schools PPP

Context & Challenge

ADEK embarked on a Charter Schools PPP program, which included the outsourcing of education services with the responsibility for school construction retained by ADEK. ADEK experienced severe delays and quality issues in construction, putting at risk the reputation and success of the Charter Schools Program.

Solution

As lead strategic financial and commercial advisor to ADIO, and in collaboration with ADEK, C&B led the structuring and procurement of Zayed City Schools PPP. The project scope was conceived for the private sector to design, build, finance and maintain three new school campuses with a capacity of 5,360 students in Zayed City. It was awarded to Besix / Plenary Group, reaching financial close in April 2022.

This project is the first vertically integrated PPP education solution for the MENA region. The education services at the schools will be provided separately by a private sector Chartered School Operators, selected under ADEK's Charter Schools PPP program.

This unique, integrated PPP solution maximizes operational efficiencies and enable ADEK to benefit from the quality and innovation that can be leveraged through having two performance-based contracts interfacing with each other.

